

**International Management
Association**

Global Skills Toolkit

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Our Panelist

The International Management Association hosted our first Global Skills and Networking 2023 Event! During this event, participants had the opportunity to network and discuss with industry professionals from a diverse range of fields on their respective industry.



**Yassir
Bouabdallaoui**



Consulting:
Senior Manager
(Tech Transformer)



Nicole Duncan



Consulting:
Senior Managing
Consultant



Ali Gardezi



Management:
Account Executive



Pippa MacNeil



Marketing:
Performance
Marketing Manager

Notable Remarks



Tips for Internships and Interview Process

Yassir

- Ask interviewers for feedback, and how you can improve
- Remember that work is a team sport
- While consulting can become repetitive, it is very fun and tough!

Pippa

- Ask questions about the company, is this company right for you?
- Use internships to figure out where your passions lie
- You are not expected to know everything- learning is a constant process

Ali

- Do not limit yourself to a specific path, and be willing to explore
- Constantly ask questions and stay curious

Nicole

- In an interview, it is evident when individuals are thoroughly prepared.

Questions to keep in mind:

- Why are you applying for this specific firm?
- Why are you special and what is your purpose?
- How do you interpret the firms' goals and how will you contribute to them?



Did you find it hard to adapt to other cultures? How did you adapt?

Yassir

- Listening to and understanding your surroundings is essential

Pippa

- The hardest part of working in an international setting is dealing with language barriers, emphasising the importance of patience and understanding

Ali

- Business culture is apparent everywhere- understand basic business etiquette

Nicole

- Ask for help, and know your limits



Advice for students seeking an international career ?

Yassir

- Be unique, paths will never be linear
- Try to put yourself into others' shoes
- Do not change yourself too much

Ali

- Adapt to other cultures, absorb what is useful, and add what is unique to you

Nicole

- Having courage is the first step towards having an international career
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Skills

01

Listening

Global professionals prioritise active listening. This skill allows them to comprehend diverse perspectives, fostering better collaboration and problem-solving.

02

Languages

Proficiency in multiple languages is an asset in a global career. It facilitates effective communication and builds connections between individuals from different linguistic backgrounds, ultimately enhancing business relationships.

03

Interpersonal Skills

Building strong relationships is essential for success in a global context. Strong interpersonal skills enable professionals to connect with people from varying cultures, fostering trust and cooperation.

04

Emotional Intelligence

Global leaders with high emotional intelligence can navigate complex social situations, understand the emotions of others, and respond appropriately. This contributes to positive work relationships and efficient conflict resolution.

05

Curiosity

A curious mindset drives continuous learning and a deeper understanding of diverse cultures and markets.

06

Cultural Awareness

Being culturally aware involves recognising and respecting the nuances of cultures. This skill enables professionals to navigate cultural differences, avoid misunderstandings, and engage in culturally sensitive decision-making.

07

Communication

Professionals who excel in communication can convey ideas across cultural and language barriers, ensuring that their messages are accurately interpreted.

08

Collaboration

Collaboration skills empower professionals to work seamlessly in diverse teams and achieve common global goals.

09

Adaptive Thinking

Global leaders must be adaptable and able to think creatively in dynamic environments. Adaptive thinking allows individuals to respond resourcefully to unexpected challenges and find innovative solutions.

10

Resilience

Resilience is essential for bouncing back from setbacks and overcoming obstacles. Professionals who cultivate resilience can navigate the uncertainties of the global business landscape with grade determination.

11

Observation

Observational skills help professionals pick up on cultural cues, market trends, and other subtle indicators. This information is valuable for making informed decisions and staying ahead in a competitive global market.

12

Open-Mindedness

An open-minded approach fosters acceptance of diverse ideas and perspectives. Global professionals who are open-minded are more likely to embrace change, explore new possibilities, and adapt to evolving circumstances.

13

Identify Differences and Adapt

The ability to identify differences, whether cultural or situational, and adapt accordingly is crucial. This skill enables professionals to navigate diverse settings and make informed decisions that respect and incorporate various perspectives.

14

Understand Own Cultural Awareness

Being self-aware of one's cultural biases and previous exposure is essential for effective communication and collaboration. This allows professionals to approach situations with sensitivity and an open-mind.

15

Understand Background Rationale

Understanding the rationale behind cultural practices and business norms provides valuable context. This enables professionals to make informed decisions and build stronger relationships based on mutual understanding.

16

Continuous Learning

In a rapidly changing global landscape, a commitment to continuous learning is indispensable. Professionals who embrace lifelong learning stay relevant, acquire new skills, and adapt to evolving trends and technologies.

17

Stay Informed

Staying informed about global events, market trends, and geopolitical developments is crucial. Being well-informed equips professionals with the knowledge needed to make strategic decisions and anticipate changes in the global business environment.

18

Observe and Pay Attention

Attention to detail is essential for picking up on subtle cues, whether in business negotiations or cultural interactions. Professionals who hone this skill can navigate situations with cultural sensitivity.